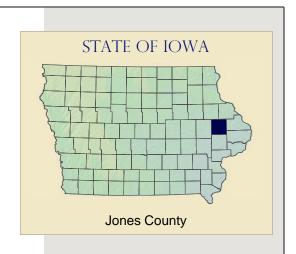
JONES 2004 ANNUAL COUNTY PROFILE

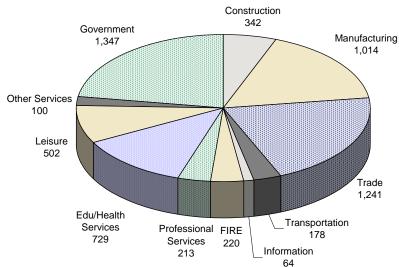
Executive Summary

As of 2003, Jones County's largest industry was Trade, representing 20.56 percent (1,241) of the county's total covered employment of 6,037. Manufacturing followed closely, reporting employment of 16.80 percent (1,014). The county's total employment increased by 0.38 percent since 2002 and the average annual wage increased by 5.54 percent to \$24,694 for all industries.

Jones County's average weekly wage for all industries was \$475 for 2003. This was an increase of 5.56 percent since 2002. The highest average weekly wage for a sector was in Transportation & Utilities, averaging \$661 with gross total wages of \$6.1 million. Between 2002 and 2003, the Retail Trade industry had the largest percentage increase in average weekly wage of 18.68 percent (\$65).



2003 Industry Breakout by Employment in Jones County



Note: Natural Resources accounted for 6, see page 2 for details; Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry			
1	J & P Cycles	Retail Trade			
2	Energy Manufacturing Co	Manufacturing			
3	Robertson-Ceco Corp	Manufacturing			
4	Polo Plastics	Manufacturing			
5	Cascade Die Mold	Manufacturing			
6	Monticello Nursing Home Co	Health Services			
7	Menasha Material Handling Corp	Manufacturing			
8	Wal-Mart Stores	Retail Trade			
9	Color Box	Manufacturing			
10	Advancement Services Of Jones Co	Health Services			

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	6,037	0.431
Average Weekly Wage	\$475	80.42
Largest Private Sector: Wholesale & Retail Trade	1,241	0.50 ³

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank			
2003 Population	20,299	33			
Growth % since 1990	4.4%	28			
2003 Unemployment Rate	5.6%	19			
2002 Per Capita Personal Income	\$22,415	91			
2000 Median Household Income	\$37,449	39			
Danking based on lawe's 00 securities					

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Jones County

Reporting Units		its		Employment				
2002	2003	% Change		2002 2003		% Change		
541	560	3.51%	Total All Industries	6,014	6,037	0.38%		
494	514	4.05%	Private Business	4,644	4,691	1.01%		
4	6	50.00%	Ag/Natural Resources & Mining	79	88	11.39%		
81	90	11.11%	Construction	310	342	10.32%		
31	32	3.23%	Manufacturing	1,045	1,014	-2.97%		
134	132	-1.49%	Trade	1,289	1,241	-3.72%		
45	49	8.89%	Wholesale Trade	314	293	-6.69%		
89	84	-5.62%	Retail Trade	974	948	-2.67%		
23	22	-4.35%	Transportation & Utilities	187	178	-4.81%		
10	10	0.00%	Information	59	64	8.47%		
48	50	4.17%	Finance, Insurance, and Real Estate	223	220	-1.35%		
42	45	7.14%	Professional & Business Services	184	213	15.76%		
36	40	11.11%	Education & Health Services	662	729	10.12%		
46	47	2.17%	Leisure & Hospitality	505	502	-0.59%		
41	40	-2.44%	Other Services	102	100	-1.96%		
47	46	-2.13%	Government	1,371	1,347	-1.75%		
10	10	0.00%	State	425	427	0.47%		
30	30	0.00%	Local	882	857	-2.83%		
7	6	-14.29%	Federal	64	63	-1.56%		

QUICK FACTS

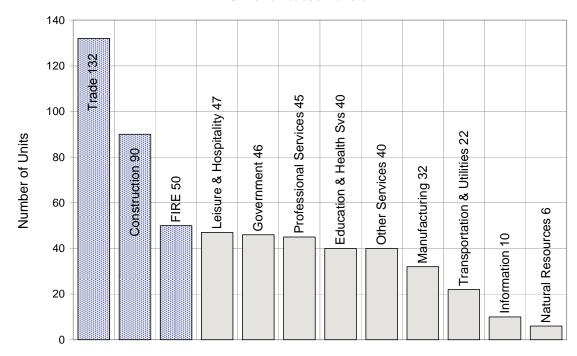
Jones County's Largest Industries by Worksites

Wholesale & Retail Trade 132

Construction 90

Finance, Insurance, and Real Estate 50

Reporting Units by Industry in 2003 in Jones County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

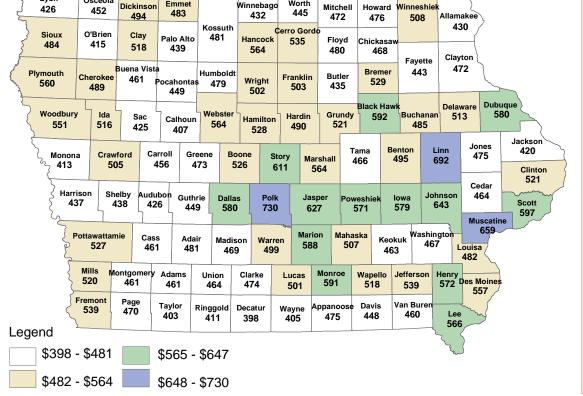
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Jones County

Average Annual Wage		e		Average Weekly Wage			Wage			
	2002	2003	% Change		2002		2002 2003		3 % Change	
\$	23,398	\$ 24,694	5.54%	Total All Industries	\$	450	\$	475	5.56%	
\$	21,835	\$ 23,205	6.27%	Private Business	\$	420	\$	446	6.19%	
\$	33,473	\$ 33,347	-0.38%	Ag/Natural Resources & Mining	\$	644	\$	641	-0.47%	
\$	20,935	\$ 21,983	5.00%	Construction	\$	403	\$	423	4.96%	
\$	29,184	\$ 31,065	6.44%	Manufacturing	\$	561	\$	597	6.42%	
\$	20,753	\$ 23,461	13.05%	Trade	\$	399	\$	451	13.03%	
\$	29,002	\$ 29,801	2.75%	Wholesale Trade	\$	558	\$	573	2.69%	
\$	18,115	\$ 21,501	18.69%	Retail Trade	\$	348	\$	413	18.68%	
\$	33,262	\$ 34,388	3.38%	Transportation & Utilities	\$	640	\$	661	3.28%	
\$	20,773	\$ 22,152	6.64%	Information	\$	399	\$	426	6.77%	
\$	22,502	\$ 24,832	10.35%	Finance, Insurance, Real Estate	\$	433	\$	478	10.39%	
\$	24,338	\$ 23,913	-1.75%	Professional & Business Services	\$	468	\$	460	-1.71%	
\$	18,507	\$ 19,121	3.32%	Education & Health Services	\$	356	\$	368	3.37%	
\$	7,957	\$ 7,737	-2.77%	Leisure & Hospitality	\$	153	\$	149	-2.61%	
\$	17,713	\$ 18,692	5.53%	Other Services	\$	341	\$	359	5.28%	
\$	28,676	\$ 29,862	4.14%	Government	\$	551	\$	574	4.17%	
\$	39,900	\$ 42,718	7.06%	State	\$	767	\$	822	7.17%	
\$	23,056	\$ 23,244	0.82%	Local	\$	443	\$	447	0.90%	
\$	31,591	\$ 32,747	3.66%	Federal	\$	608	\$	630	3.62%	

Lyon 426 Osceola 452 Dickinson 483 Winnebago 432 Worth 445 Mitchell Howard Winneshiek 483 Winnebago 432 A76 Allama



QUICK FACTS

Average Weekly Wage Comparisons

Jones \$475

Rank Among All 99 Jones Counties -57-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

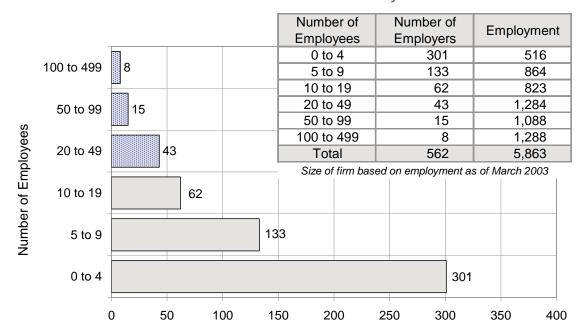
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Jones County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

